



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, DC 20416

JAN 11 2002

George D. Boyer, President
Veterans Communication Services, Inc.
2445 E. Guasti Road
Ontaria, CA 91761

Dear Mr. Boyer:

Welcome to the HUBZone Empowerment Contracting Program. I am pleased to advise you that your application for certification as a "qualified HUBZone small business concern (SBC)" has been approved. Your firm is now eligible to receive HUBZone contracting opportunities, and will be included in the listing of qualified HUBZone small business concerns found on the Internet at <http://www.sba.gov/hubzone>. This certification is effective the date of this letter.

The HUBZone Certification will continue provided that your firm remains in compliance with continuing program eligibility requirements and re-certifies, to SBA, that it remains a qualified HUBZone SBC. Within 30 days of your anniversary date, SBA will contact you to initiate the re-certification process. Failure to respond to this request for re-certification will result in SBA proposing the de-certification of your firm (13 CFR 126.100-500). Please be advised, at any time during your firm's participation in the HUBZone Program, SBA may conduct a program examination to validate program eligibility and/or continued program compliance (13 CFR § 126.402).

We note that your firm has registered in SBA's PRO-Net system. In order to receive maximum benefit from the HUBZone Empowerment Contracting Program it is strongly suggested that you update your firm's profile in PRO-Net. PRO-Net is a premier marketing tool for small businesses seeking to do business with the Federal government. It is also a source that Federal agencies will check to determine if your firm has been certified by SBA and eligible to receive contracts under the HUBZone program. If you need assistance in updating your PRO-Net profile, please email us at PRONET@SBA.GOV.

Although your firm was approved under North American Industry Classification System (NAICS) Code 234920, this does not prevent your firm from being awarded contracts under other NAICS Codes, as long as the firm is qualified to perform. In this regard, please note that you are responsible for researching and identifying potential contracts that may be available through the HUBZone Empowerment Contracting Program. However, the SBA can assist you in this effort through our Government Contracting web-site at www.sba.gov/GC. This site provides a wide array of valuable Federal contract marketing material, including identification of specific contracting opportunities and points of contact at SBA and Federal acquisition agencies. I encourage you to make full use of the very valuable information on this web-site. Also, although your status as a certified HUBZone concern greatly improves your access to Federal contracts, this certification does not guarantee contract awards. Your ability to research opportunities and bid competitively will be the key to your success in this program.

Good luck in your business endeavors!

Sincerely,

Michael McHale
Associate Administrator
HUBZone Empowerment Contracting Program